

From: Geoff McGregor <geoff@mcgregorint.com>
Sent: Friday, November 1, 2024 3:17:27 PM
To: Drew Strohmeier <drew@mcgregorint.com>
Subject: Bennington Contractor bays Hex lighting bid

To all:

Below is a quote we received from Hexagon Garage for the unique lighting in the units. (Scroll to the bottom for bulk pricing which is essentially \$1875 per unit.

Geoff McGregor, CCIM
McGregor Interests Inc.
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From: Hexagon Garage <support@hexagongarage.com>
Sent: Tuesday, August 27, 2024 12:34 PM
To: Geoff McGregor <geoff@mcgregorint.com>
Subject: Re: request for bid

Hi Geoff,

Nice speaking to you earlier today.

Just wanted to send over a few different ideas. The airplane hanger is a 25x40 grid section with the standard hexagon stack layout.

The gym photo is another layout that would work for your space.

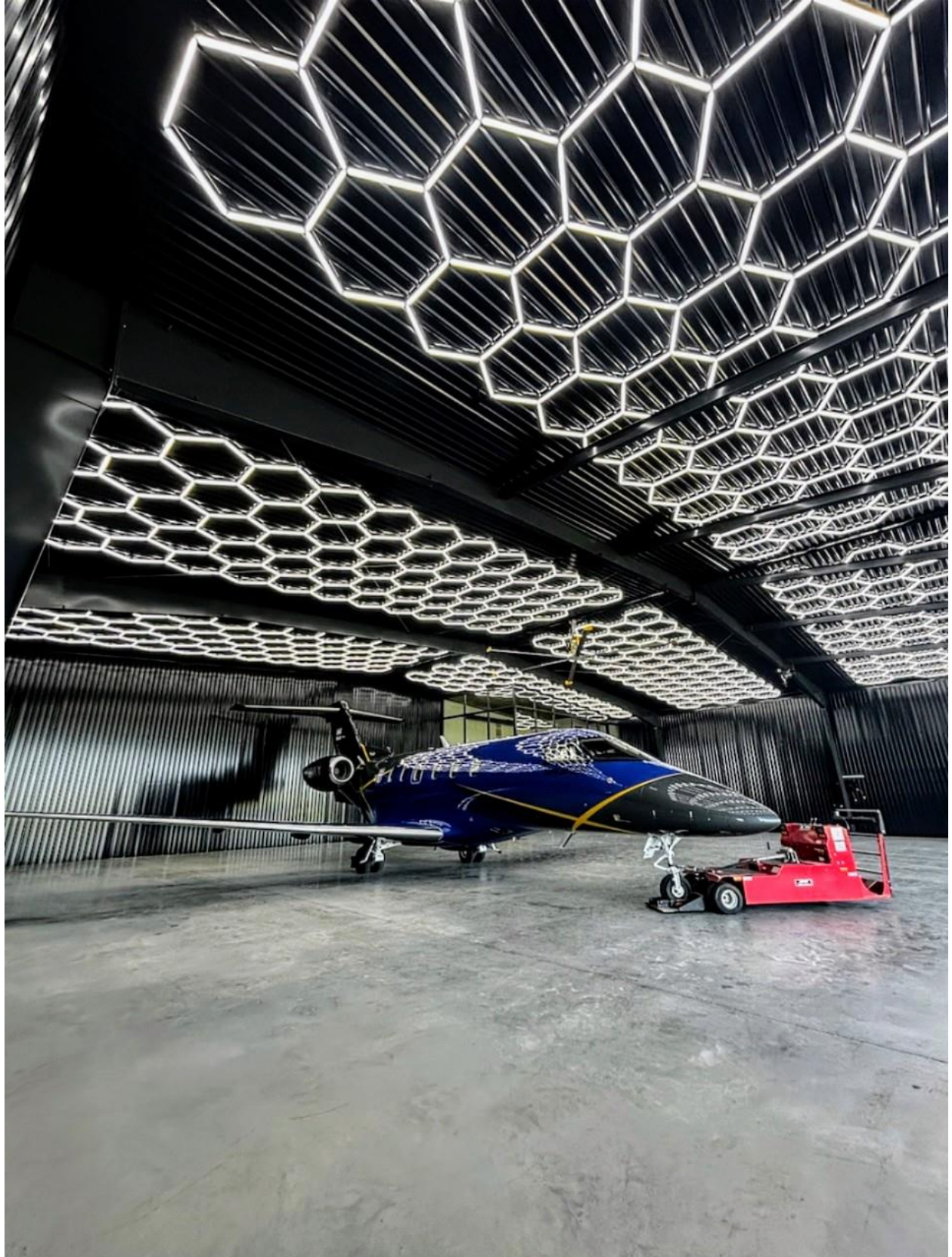
The 2 longer sections with the black flooring in blue walls is a slightly different configuration as the gym but widened to about 13.6 ft.

I also included one of the garage condos which has two 8x17 panels side by side and then end to end for comparison.

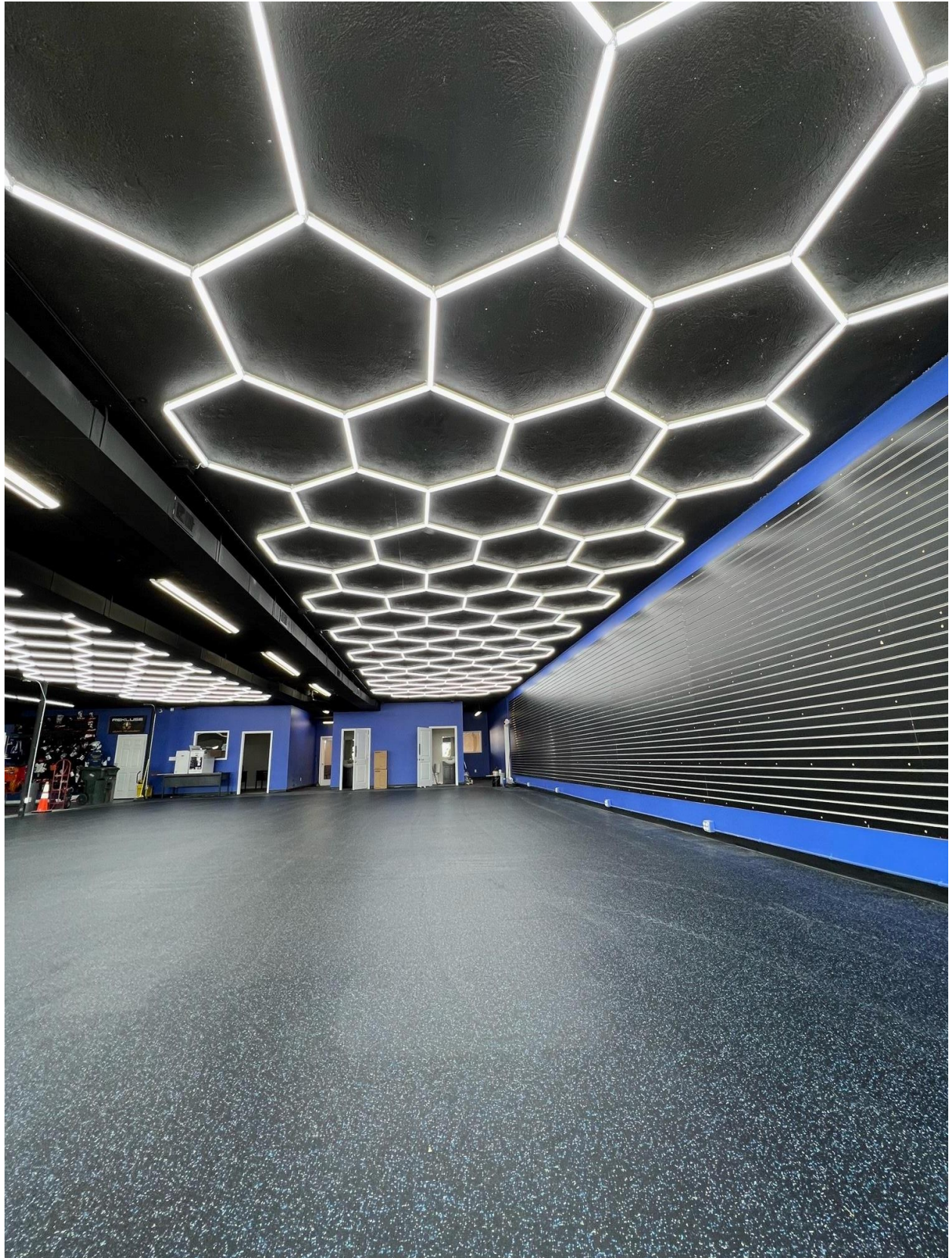
Last but not least is the rendering we just did for your space. I think this would give you a nice offset and scale back on the grid size so that the light output is sufficient for detailed

work within the space. My suggestion is that you go with the dimmable version which would give you three levels of light ; 100%, 60% and 30%.

The grid size would be 16.6 ft x 38 ft.





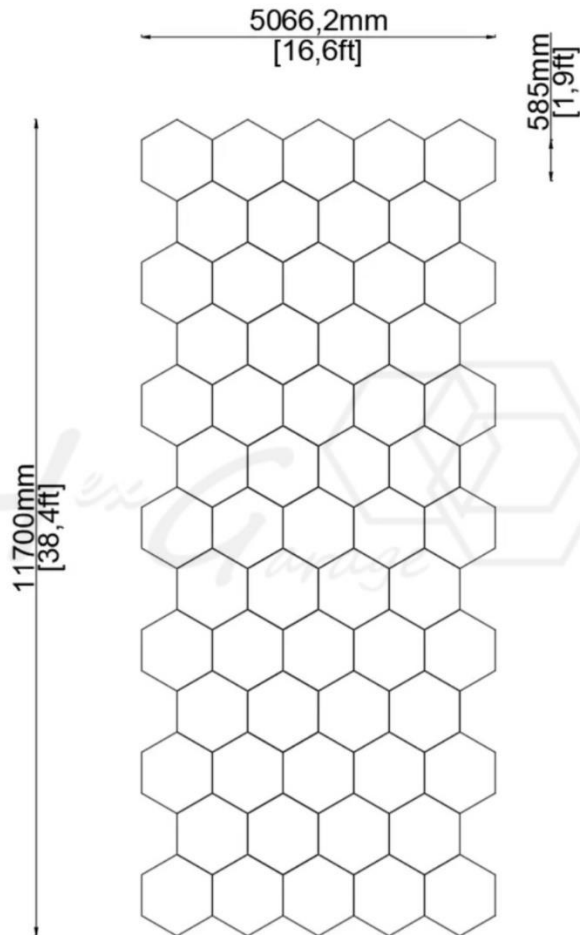




Suggested layout



Geoff



In terms of pricing, The retail price for this size would be \$2,500, contractor price would be \$2,000 and the bulk price would be \$1,875.

This configuration you'd be at 1700 w and 186,050 lumens, this is down from the 230,000 lumen count on our 20x40 which retails for \$2,997.

The lifespan of the fixture is 50,000 to 60,000 hours which translates to 13.2 years at 12 hours per day.

Our warranty is 48 months and covers all product defects or damage except for those caused during installation or by physical damage. In short, we will warranty the fixture in its parts so long as you don't shoot it with buckshot or drive over it.

Please let me know if any of this makes sense to you and if it does, we will provide you with a detailed quote and check out link.

In terms of production, we generally need anywhere from 2 to 3 days. However, for an order in the bulk size, I would want to reserve an additional 3 to 5 days as we will need to test the product before shipping out.

Also, in terms of servicing any damaged or failed bars, you would simply release the locking tab and replace the individual bar. The grid will continue to work even if multiple bars do fail or become damaged however, this is not an issue that we have so your service should be minimal if any at all.

Thanks,

Ross

Hexagon Garage
Get Your Shine On!

<https://hexagongarage.com>
support@hexagongarage.com

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IG

<https://www.instagram.com/hexagongarageofficial/>

From: Geoff McGregor <geoff@mcgregorint.com>
Sent: Tuesday, August 27, 2024 10:24:05 AM
To: Hexagon Garage <support@hexagongarage.com>
Subject: RE: request for bid

Lets go with 20x40. Feel free to call me around that time.

Geoff McGregor, CCIM
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From: Hexagon Garage <support@hexagongarage.com>
Sent: Tuesday, August 27, 2024 9:13 AM
To: Geoff McGregor <geoff@mcgregorint.com>
Subject: Re: request for bid

Hi Geoff,

Happy to get on a call with you between 10:30 and 11:00 this morning if that works?

In the interim, my immediate suggestions would be to go with our 20x40 or, we can customize a 2-panel setup for your space,

In terms of pricing, we could certainly do something for you that would reflect a sizable cost savings based on the total unit count.

Thanks,

Ross

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From: Geoff McGregor <geoff@mcgregorint.com>
Sent: Tuesday, August 27, 2024 9:49:50 AM
To: Hexagon Garage <support@hexagongarage.com>
Subject: request for bid

Hello,

I am developing 28 contractor bays that are 25'x50' I was wondering if you have a recommendation for what size lighting package would work best for this size bay? Also would you be interested in providing a proposal if I purchased 28 of them?

Geoff McGregor, CCIM

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